

# REDEMPTION OF SECURITIES TO A NON-SECURITIES PRODUCT

(For KCD Customers AND Non-KCD Customers)

|                                                                                            |                                                       |
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| <b>CUSTOMER NAME:</b> _____<br><b>JOINT CUSTOMER:</b> _____<br><b>DATE OF BIRTH:</b> _____ | <b>ADDRESS:</b> _____<br>_____<br><b>PHONE:</b> _____ |
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| <b>DETAILS OF SECURITY LIQUIDATION:</b><br>Security Liquidated:(Co.& Product) _____<br>Surrender Fees/Penalties: \$ _____<br>Rep of Record at time of purchase: _____<br>Was liquidation recommended by registered rep? <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> Chosen by customer after considering alternatives with rep | Date of Liquidation: _____<br>Amount: \$ _____<br>Tax Consequences: _____<br>Length of time Security was held: _____<br>_____ You understand once you liquidate investments in variable life insurance or variable annuity contracts, the liquidated contract's death benefit cannot be reinstated.<br>_____ If liquidating a variable annuity, list all other annuities exchanges that occurred within the last 36 months: _____<br>Customer has access to current security holdings and does not require KCD approval to access or liquidate funds. KCD provides this disclosure information to inform customers of any known consequences of the securities liquidation. |
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| <b>DETAILS OF NEW NON-SECURITY PURCHASE:</b><br>Purchase: (Co.& Product) _____<br>Penalties for early surrender: _____<br>Riders purchased and cost of each: _____<br>Percent of total assets involved in purchase: _____<br>Was purchase recommended by registered rep? <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> Chosen by customer after considering alternatives with rep | Date of Purchase: _____<br>Amount: \$ _____<br>New Surrender Period: _____ |
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**CUSTOMER ACKNOWLEDGEMENT:** I am liquidating this security to purchase this non security product because: (Initial all that apply)  
☐ Guaranteed Safety of Principal  
☐ I have incurred losses in the security listed above of approx. \$ \_\_\_\_\_ and want protection against further loss.  
☐ If purchasing a fixed indexed annuity/equity indexed annuity/fixed annuity, I understand this is an **insurance** product and may not provide the same potential for upside growth that may be available in securities investments.  
☐ I understand the participation rates and cap rates involved with the annuity being purchased may vary.  
☐ I understand this is a long term investment and significant surrender charges/penalties may be incurred if I withdraw funds early.  
☐ I have purchased a bonus rider for this annuity in the amount of \$ \_\_\_\_\_ at an approx. cost of \$ \_\_\_\_\_  
☐ I understand the following terms of the bonus: \_\_\_\_\_  
 Other details: \_\_\_\_\_

|                        |            |                                       |            |
|------------------------|------------|---------------------------------------|------------|
| Client Signature _____ | Date _____ | Joint Signature (if applicable) _____ | Date _____ |
|------------------------|------------|---------------------------------------|------------|

**REPRESENTATIVE STATEMENT:** I am securities and insurance licensed in the customer's resident state of \_\_\_\_\_  
 List other product choices discussed with the customer: \_\_\_\_\_  
 List other security assets customer holds through KCD: \_\_\_\_\_  
 Other details: \_\_\_\_\_  
 Representative Signature \_\_\_\_\_ Rep No. \_\_\_\_\_ Date \_\_\_\_\_

**BROKER DEALER REVIEW OF SECURITIES LIQUIDATION:** KCD Financial, Inc. does not sponsor or approve non securities transactions. The purpose of this document is to ensure the customer has received the details of the securities product liquidation and the registered rep has disclosed details of the new non securities investment.  

Principal Review \_\_\_\_\_ Date \_\_\_\_\_